Introduction

Business Portfolio

Focus on 5 Year Targets

Update on Results

Debt Position

Corporate Structure
Motherson Sumi Systems Limited

Company Established in 1986 and listed in 1993

**Share Holding Pattern**

- SMFL: 36.34%
- SWS: 25.0%
- Sehgal Family: 3.85%
- FIs & Mutual Funds: 18.73%
- Public: 16.08%

Sehgal Family & SMFL*: (40.19%):
- Started Motherson Group in 1975
- Started manufacturing Wiring Harness in technical agreement with Tokai Electric Industries, Japan (a part of Sumitomo Wiring Systems) in 1983
- Established Motherson Sumi Systems Ltd. (MSSL) in JV with Sumitomo Wiring Systems Ltd. (SWS) in 1986
- Group Turnover over USD 2.2 Billion (2009-10)

Sumitomo Wiring Systems Ltd. (25%):
- Subsidiary of Sumitomo Electric Industries, Japan
- The second largest Manufacturer of wiring harnesses in the world and the second largest in Asia with current market share – about 20% in the world passenger car market

* SMFL: Samvardhana Motherson Finance Limited
** As on 30th June 2010
Partners

Joint Venture Specialist

- Specialise in managing manufacturing companies
- Bring new technologies for customers
- Acquire tested technologies from collaborators
- Amalgamation of technologies to provide single window solutions to customers
- Collaborate with “follow-me” sources of global OEMs
- Develop long term relationships
- Extend relationship to new business areas

Existing Partners

<table>
<thead>
<tr>
<th>Country</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Japan</td>
<td>13</td>
</tr>
<tr>
<td>Germany</td>
<td>5</td>
</tr>
<tr>
<td>Australia</td>
<td>1</td>
</tr>
<tr>
<td>Korea</td>
<td>2</td>
</tr>
<tr>
<td>Italy</td>
<td>2</td>
</tr>
<tr>
<td>China</td>
<td>1</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>24</strong></td>
</tr>
</tbody>
</table>

Growing with multiple successful collaborations, oldest being over 23 years
MSSL is providing Full System Solutions to its customers from product design to tooling, molding, manufacture, assembly and supply of Integrated Modules like IP (Dashboard) and Door Trim Modules.

MSSL is working with various JV partners on various technological platforms.

With the acquisition of rear view mirror business of Visiocorp, the group now owned a technology with strong R&D setup & an extensive portfolio of over 300 active patents.
Leadership Position in Market

Wiring Harness
- MSSL: 65%
- Other: 35%

65% Share* of Wiring Harness Market
In India for Passenger Cars

Rear View Mirror
- SMR: 25%
- Others: 75%

25% Share of Rear View Mirror Market
In Asia Pacific for Passenger Cars

Rear View Mirror (Globally)
- SMR: 22%
- Others: 78%

Approx 22% Share of Exterior Rear View Mirror Market
Globally for Passenger Cars

One of the largest supplier of Plastic components & Modules in India

* As assessed by the company
# MSSL including JV’s & Subsidiaries
Global Locations

UK
- Wiring Harness
- Mirrors

IRELAND
- Design Engineering

USA
- Mirrors
- Representative Office

MEXICO
- Mirrors

SPAIN
- Mirrors

FRANCE
- Mirrors

ITALY
- Design Engineering

AUSTRIA
- Representative Office

SOUTH AFRICA
- Plastic Molding

GERMANY
- Mirrors
- Plastic Molding
- Metal Machining
- Representative Office

CZECH REPUBLIC
- Plastic Molding

HUNGARY
- Mirrors

CHINA
- Mirrors

SOUTH KOREA
- Mirrors

JAPAN
- Mirrors
- Wiring Harness

SRILANKA
- Wires

SINGAPORE
- Strategic Sourcing

MAURITIUS
- Representative Office

SHARJAH
- Wiring Harness
- Plastic Molding
- Injection Molding Tools
- Silicon Rubber Injection Molding

Being Established

Presence in 21 Countries with over 90 manufacturing facilities
Locations in India

KANDLA
- Rubber Injection Molding
- Wiring Harness

NASHIK
- Design Engineering

PUNE
- Wiring Harness
- Plastic Molding & Assemblies

BANGALORE
- Wiring Harness
- Wires
- Plastic Molding & Assemblies
- Metal Machining

PONDICHERRY
- Plastic Molding & Assemblies

NOIDA & NCR REGION
- Wiring Harness
- Wires
- Fuse Holders
- Tubes
- Plastic Molding & Assemblies
- Rubber Injection Molding
- IP, Door Trim & Bumpers
- Automotive Rearview Mirrors
- Design Engineering
- Components & HVAC

CHENNAI
- Wiring Harness
- Wires
- Plastic Molding & Assemblies
- IP, Door Trim & Bumpers
- Automotive Rearview Mirrors
- Components & HVAC
- Rubber Molding

Sales
Manufacturing
Introduction

Business Portfolio

Focus Focus on 5 Year Targets

Update on Results

Debt Position

Corporate Structure
Wiring Harnesses

- Market Leader – With over 65% market share of passenger car wiring harnesses in India
- Serving a global customer base
- Strong presence in Europe Two-Wheeler & Material Handling Equipment markets
- Full Service Supplier with complete in-house design capability
- More than 25 Manufacturing Facilities
- Vertical backward integration for critical wiring harness components

Partners

- Sumitomo Wiring Systems, Japan
- Kyungshin Industrial Co., S. Korea
Wiring Harness-Backward Integration

- Backward integration for critical inputs for wiring harnesses such as wires, connectors, terminals, fuses and fuse boxes
- Direct exports to the customers as well as exporting back to collaborators
- Over 13000 Types of Wiring Harness Produced Annually
- Over 24000 Types of ComponentsHandled in Manufacturing
- Over 20 Million Wiring Harnesses Produced Annually

In-house Facilities

- Component Design
- Tool Manufacturing
- Component Manufacturing

Wiring Harness Design

Process Engineering

- Applicators
- Jigs
- Assembly Boards
- Circuit Boards
- Material Handling
Rearview Mirrors

- Samvardhana Motherson Reflectec, which acquired global rear view mirror business of Visiocorp in March 2009, is a leading manufacturer of automotive rear view mirrors in the world.
- Supplying products to the Top Ten OEMs totalling more than 360 individual programs.
- 13 manufacturing locations across the world in growing markets like China, India, Korea, Japan & Mexico.
- Technology leader with over 300 patents and a history of innovations.

Partners

Ningbo HuaXiang Electronic Co., Ltd.
China
50:50 JV for China

Poong Jeong Ind Co., Ltd
S. Korea
90:10 JV for Korea
Samvardhana Motherson Reflectec (SMR) – History of Innovation and Technology Leadership

• First to market
  – SMR offers innovation in technology and styling options


First turn signal in exterior mirror (Mercedes-Benz)

First interior mirror with multiple functions (Mercedes-Benz)

First LIN-bus-system in exterior mirror (Jaguar)

First camera-based blind spot detection system

First light guide style turn signal (Audi Q7)

First side-looker-LED turn signal (Hyundai)

First combined power telescopic and power folding mirror (Ford)
Polymer Processing

- One of the largest molded parts, assemblies & module supplier to the Indian automotive industry
- Over 30 Manufacturing Facilities
- Over 900 injection molding machines
- Injection molding machines ranging from 5 ton to 3200 tons
- Over 24 Blow Molding Machines
- 2K Molding Facilities
- Comprehensive post molding & assembly processes along with Polymer Compounding
- Global manufacturing, Global supplies

Partners

- Sumitomo Wiring Systems, Japan
- Roki Mfg. Co., Japan
- Tokyo Printing Ink Mfg Co. Ltd, Japan
Elastomer Processing

- Manufacturing processes include
  - Rubber Injection Molding
  - Silicon Injection Molding
  - Rubber Extrusion
  - Rubber Compounding

- Supporting Collaborator with exports from India

- Manufacturing parts for the Automotive, Measuring and Control, Medical, White Goods and for other Industrial applications

- Five manufacturing Facilities spread over India, U.A.E. and Australia
Metal Working, Modules & Non-Automotive

**Machined Metal Components**
- Specialise in machining of high precision, critical application metal components

**HVAC Systems for cars**
- Manufacturing HVAC Systems for passenger cars
- Modules including Body Control Modules and Engine Cooling Modules

**Waste Recycling Systems**
- Manufacturing and marketing “Aerobin”, a home and garden waste containment system
- Patented Areation technology
- Product launched in Australia, Europe & Japan

**Partners**
- DREMOTEC GmbH & Co. ORCA) Germany
- Calsonic Kansei Japan
- E-Compost Australia
Increasing Content per Car

- Sunroof
- B-Pillar Trim
- Interior Lamp
- A-Pillar Trim
- Door Trim
- Inside Handle
- Cockpit
- Fuse Box
- HTC
- Wiring Harness
- Grommets
- Connectors
- Air Cleaner Assy.
- Battery Tray
- Compressor
- Net Front Grill
- Boot CV Joint
- Headlight
- Bumper

- Roof Handle
- C-Pillar Trim
- Roof Rail
- Spoiler
- Steering Column Cover
- Fuel Filler Door
- Back Light
- Garnish
- Exhaust Suspension
- Wheel Hub Cap
- Outside Handle
- Exterior Mirror
- Scuff Plate
- Box Floor Console
- Interior Mirror
- Pedal Box Assembly
- HVAC Systems

* Depictive range only
Business Profile: 2009-10

2009-10

- **Wiring Harness**: 27%
- **Polymer**: 8%
- **Rubber & Metal**: 3%
- **Mirror**: 62%

**Sales - Within India / Outside India**
- Within India: 30%
- Outside India: 70%

**Sales - Automotive / Non Automotive**
- Automotive: 95%
- Non Automotive: 5%
Focus on Targets

<table>
<thead>
<tr>
<th>Target</th>
<th>2005</th>
<th>2010</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Target</td>
<td>Achieved</td>
<td>Target</td>
</tr>
<tr>
<td>Sales</td>
<td>Rs1000 Cr</td>
<td>Rs1029 Cr</td>
<td>USD 1 Bn</td>
</tr>
<tr>
<td>ROCE</td>
<td>40%</td>
<td>39%</td>
<td>40%</td>
</tr>
<tr>
<td>Single largest Customer’s Contribution</td>
<td>&lt; 25%</td>
<td>27%</td>
<td>&lt; 20%</td>
</tr>
<tr>
<td>Sales from Global Customers</td>
<td>30%</td>
<td>29%</td>
<td>60%</td>
</tr>
<tr>
<td>Dividend Payout Ratio</td>
<td>40%</td>
<td>43%</td>
<td>40%</td>
</tr>
</tbody>
</table>

**Now we have a fairly well spread customer base

By end of 2015 we target to have presence in 26-27 countries
## Performance Q1 2010-11

<table>
<thead>
<tr>
<th>TOTAL</th>
<th>Q1 2010-11</th>
<th>Q1 2009-10</th>
<th>Growth In Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consolidated</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sales to Customers Inside India</td>
<td>6,296.25</td>
<td>4,114.89</td>
<td>53.01%</td>
</tr>
<tr>
<td>Sales to Customers Outside India</td>
<td>12,290.03</td>
<td>9,925.49</td>
<td>23.82%</td>
</tr>
<tr>
<td>Total</td>
<td>18,586.28</td>
<td>14,040.38</td>
<td>32.38%</td>
</tr>
<tr>
<td>Standalone</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sales to Customers Inside India</td>
<td>4,818.01</td>
<td>2,950.60</td>
<td>63.29%</td>
</tr>
<tr>
<td>Sales to Customers Outside India</td>
<td>606.89</td>
<td>521.55</td>
<td>16.36%</td>
</tr>
<tr>
<td>Total</td>
<td>5,424.90</td>
<td>3,472.15</td>
<td>56.24%</td>
</tr>
</tbody>
</table>

All figures are in millions.
# Consolidated Financial Performance

## Updates on Results – Q1 2010-11

<table>
<thead>
<tr>
<th></th>
<th>2010-2011</th>
<th>2009-2010</th>
<th>% change</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Q1</td>
<td>Q1</td>
<td></td>
</tr>
<tr>
<td><strong>Total Sales</strong></td>
<td>18,586</td>
<td>14,040</td>
<td>32%</td>
</tr>
<tr>
<td><strong>Earnings Before Interest Depreciation &amp; Tax</strong></td>
<td>1,892</td>
<td>891</td>
<td>112%</td>
</tr>
<tr>
<td><strong>Depreciation</strong></td>
<td>582</td>
<td>571</td>
<td>2%</td>
</tr>
<tr>
<td><strong>Exceptional Expenses</strong></td>
<td>-</td>
<td>(171)</td>
<td>-100%</td>
</tr>
<tr>
<td><strong>Exchange fluctuation on FCCB</strong></td>
<td>(56)</td>
<td>12</td>
<td>-566%</td>
</tr>
<tr>
<td><strong>Profit Before Tax</strong></td>
<td>1,196</td>
<td>16</td>
<td>7317%</td>
</tr>
<tr>
<td><strong>Profit After Tax (Concern Share)</strong></td>
<td>720</td>
<td>(129)</td>
<td>-</td>
</tr>
</tbody>
</table>

*in millions*
During the quarter ending June 2010, the consolidated revenue compared to last year June 2009 grew by 32%.

Domestic revenues grew by 53% and sales to customers outside India grew by 24%.

Standalone revenue grew by 56% - domestic grew by 63% and exports from India by 16%.

During the quarter June 2010, the balance outstanding FCCB of Euro 18.5 millions also got converted into equity. The fully diluted equity is Rs 387.5 millions, with public shareholding of 34.81%.

Consolidated PAT grew by 439% - during the quarter the PAT is Rs 596 millions.

Standalone PBT grew by 35%, PBT for the quarter is Rs 569.1 millions, PAT impacted due to reversal of Deferred tax asset in relation to FCCB which got converted into equity.
Debt Position: Consolidated

Cash and Bank Balances

<table>
<thead>
<tr>
<th></th>
<th>30.06.2010</th>
<th>31.03.2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consolidated</td>
<td>3,879</td>
<td>3,431</td>
</tr>
</tbody>
</table>

- Consolidated (31.03.10):
  - FCCB Loans: 1,122
  - Loans: 7,057

- Consolidated (30.06.10):
  - Total: 8,179
    - FCCB Loans: 1,122
    - Loans: 7,057
  - Total: 7,463
Debt Position: Standalone

Cash and Bank Balances

<table>
<thead>
<tr>
<th></th>
<th>30.06.2010</th>
<th>31.03.2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Standalone</td>
<td>90</td>
<td>365</td>
</tr>
</tbody>
</table>

FCCB

<table>
<thead>
<tr>
<th>Rs. Million</th>
</tr>
</thead>
<tbody>
<tr>
<td>3548</td>
</tr>
</tbody>
</table>

Loan

<table>
<thead>
<tr>
<th>Rs. Million</th>
</tr>
</thead>
<tbody>
<tr>
<td>4,130</td>
</tr>
<tr>
<td>3,008</td>
</tr>
<tr>
<td>1,122</td>
</tr>
</tbody>
</table>

Bars:
- FCCB
- Loan
Introduction
Business Portfolio
Focus on 5 Year Targets
Update on Results
Debt Position
Corporate Structure
MSSL Subsidiaries & JV’s

**India**
- MSSL
  - SMR Automotive Systems India Limited
  - MOTHERSON Electrical Wires Lanka Pvt. Ltd.
- KYUNGSIN INDUSTRIAL MOTHERSON LTD.
  - KYUNGSIN INDUSTRIAL CO.
  - WOCO MOTHERSON ELASTOMER LTD.
  - WOCO MOTHERSON ADVANCED RUBBER TECHNOLOGIES LTD.
  - KYUNGSHIN INDUSTRIAL MOTHERSON LTD.
  - WOCO FRANZ JOSEF WOLF HOLDING GmbH

**Sharjah**
- MSSL
  - MSSL MIDEAST (FZE)
  - MSSL TOOLINGS LTD. (FZE)
  - WOCO MOTHERSON LTD. (FZC)
  - WOCO FRANZ JOSEF WOLF HOLDING GmbH

**Sri Lanka**
- MSSL
  - MOTHERSON ELECTRICAL WIRES LANKA PVT. LTD.
  - CALSONIC KANSEI MOTHERSON AUTO PRODUCTS LTD.
  - CALSONIC KANSEI CORP.

**Australia**
- MSSL
  - MOTHERSON ELECTROMETERS PTY. LTD.
  - GLOBAL ENVIRONMENT MANAGEMENT AUSTRALIA PTY. LTD.

**Europe**
- MSSL
  - MSSL GB LTD. (U.K.)
  - MSSL IRELAND PVT. LTD. (Ireland)
  - MSSL POLYMERS GmbH (Germany)
  - MOTHERSON ORCA PRECISION TECHNOLOGY GmbH (Germany)
  - DREMOTEC GmbH & Co.KG (ORCA)

**Africa**
- MSSL
  - MSSL Global RSA Module engineering Ltd. (South Africa)

**Japan**
- MSSL
  - MSSL Japan Ltd. (Japan)

*Under process of merger with MSSL*
SMR* Subsidiaries & JV’s

Asia

SMR

<table>
<thead>
<tr>
<th>51%</th>
<th>SMR AUTOMOTIVE SYSTEMS INDIA LIMITED</th>
</tr>
</thead>
<tbody>
<tr>
<td>49%</td>
<td>MOTHERSON SUMI SYSTEMS LTD</td>
</tr>
<tr>
<td>90%</td>
<td>SMR POONG JEONG AUTOMOTIVE MIRRORS KOREA LTD.</td>
</tr>
<tr>
<td>10%</td>
<td>Poong Jeong Ind Co., Ltd</td>
</tr>
<tr>
<td>50%</td>
<td>SMR Hyosang Automotive Ltd</td>
</tr>
<tr>
<td>50%</td>
<td>Ningbo HuaXiang Electronic Co., Ltd.</td>
</tr>
<tr>
<td>100%</td>
<td>SMR AUTOMOTIVE BEIJING COMPANY LIMITED.</td>
</tr>
<tr>
<td>100%</td>
<td>SMR AUTOMOTIVE YANCHENG CO. LIMITED.</td>
</tr>
</tbody>
</table>

Australia

SMR

100% SMR AUTOMOTIVE AUSTRALIA PTY LIMITED.

USA/ Mexico

SMR

100% SMR AUTOMOTIVE SYSTEMS USA INC

100% SMR AUTOMOTIVE SERVICIOS MEXICO S.A DE C.V

Europe

SMR

100% SMR AUTOMOTIVE MIRROR TECHNOLOGY HUNGARY BT

100% SMR AUTOMOTIVE MIRRORS UK LIMITED

100% SMR AUTOMOTIVE SYSTEMS FRANCE S.A.

100% SMR AUTOMOTIVE SYSTEMS SPAIN S.A.U.

100% SMR PATENTS S.À.R.L.

100% SMR AUTOMOTIVE SERVICES GMBH

100% SMR AUTOMOTIVE MIRRORS STUTTGART GMBH

100% SMR AUTOMOTIVE BETEILIGUNGEN DEUTSCHLAND GMBH

94% SMR GRUNDBESITZ GMBH & CO. KG

*The shareholding of SMR Jersey is held through joint venture between MSSL & SMFL.
Customer Recognition

Focused Cost Down Award
2009-10

Warranty Improvement Award
2009-10

Overall Performance Award - Platinum
2009-10

System Audit Rating Award
2009-10

Vendor Performance Award
2009-10

Manufacturing Excellence
2009-10
Customer Recognition

Best Cooperation Award 2008

National Top Performer for Service Part Supply 2008

Best Vendor Award 2007

Best Vendor Award in Quality and Delivery 2009

Gold Award in Delivery 2008-09

Zero PPM Award 2009

Best Quality Supplier Award, 2009

Award For Achieving Quality Targets In The Year 2009

Significant Contribution & Overall Performance in Wiring Harness Category 2009

Outstanding Performance in Development for the year 2008-09
Customer Recognition

- **Excellence in Quality** 2009
- **Best Response to New Part Development** 2007
- **Award for Best performance Supply Chain Management** 2007-08
- **Outstanding Support In Design & Development**
- **QDC Award 2006**
- **Bronze Level Certification received in Supplier Quality Excellence Process**
- **Global Supplier of The Year** 2004
- **Award For QCDDM (Electrical) -2007-08**
Customer Recognition

Outstanding Efforts On Quality Improvement 2007

Outstanding Supplier Performance Award 2005

Award for Best Supplier 2006

Award for Outstanding Overall Performance 2007-08

Outstanding Delivery Performance 2009

Overall Best Supplier Award 2005-06

Best Supplier for Strategic support 2005-06

Quality Improvement Award 2007
Safe Harbor

This presentation is strictly confidential and may not be copied, published, distributed or transmitted. The information in this presentation is being provided by Motherson Sumi Systems Limited (the “Company”).

Any reference in this presentation to “Motherson Sumi Systems Limited” shall mean, collectively, the Company and its subsidiaries.

This presentation has been prepared for informational purposes only. This presentation does not constitute a prospectus, offering circular or offering memorandum and is not an offer or invitation to buy or sell any securities, nor shall part, or all, of this presentation form the basis of, or be relied on in connection with, any contract or investment decision in relation to any securities. Furthermore, this presentation is not an offer of securities for sale in the United States, India or any other jurisdiction. Securities may not be offered or sold in the United States absent registration or an exemption from registration. Any public offering in the United States may be made only by means of a prospectus that may be obtained from the Company and that will contain detailed information about the Company and its management, as well as financial statements. Any offer or sale of securities in a given jurisdiction is subject to the applicable laws of that jurisdiction.

This presentation contains forward-looking statements based on the currently held beliefs and assumptions of the management of the Company, which are expressed in good faith and, in their opinion, reasonable. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance, or achievements of the Company or industry results, to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements. Given these risks, uncertainties and other factors, recipients of this presentation are cautioned not to place undue reliance on these forward-looking statements. The Company disclaims any obligation to update these forward-looking statements to reflect future events or developments.

The Company, as such, makes no representation or warranty, express or implied, as to, and does not accept any responsibility or liability with respect to, the fairness, accuracy, completeness or correctness of any information or opinions contained herein. The Company assumes no responsibility to publicly amend, modify or revise any forward-looking statements, on the basis of any subsequent development, information or events, or otherwise. Unless otherwise stated in this presentation, the information contained herein is based on management information and estimates. The information contained herein is subject to change without notice and past performance is not indicative of future results. The Company may alter, modify or otherwise change in any manner the content of this presentation, without obligation to notify any person of such revision or changes.

By attending this presentation you acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Company.

This presentation speaks as of August 28th, 2010. Neither the delivery of this presentation nor any further discussions of the Company with any of the recipients shall, under any circumstances, create any implication that there has been no change in the affairs of the Company since that date.
Thank You …

A Relationship Built on Trust