

Motherson Sumi Systems Ltd. announces strong Q3 results
- revenues of Rs. 14,471 crores, up by 36%

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Noida, Uttar Pradesh – 13 Feb 2018 – Motherson Sumi Systems Limited (MSSL) today announced financial results for the third quarter for fiscal 2017-2018.

Highlights Q3 FY17-18	Highlights 9M FY17-18
<ul style="list-style-type: none"> • Revenue up by 36% • Revenues outside India grew by 38% • Revenues in India grew by 20% • PBT* up by 11% • PAT* up by 5% • EBITDA* up by 21% • Standalone revenues up by 17% , EBITDA* up by 8%, PBT* up by 10%, PAT* up by 6% 	<ul style="list-style-type: none"> • Revenue up by 31% • Revenues outside India grew by 33% • Revenues in India grew by 21% • PBT* up by 20% • PAT* up by 25% • EBITDA* up by 27% • Standalone revenues up by 18%, EBITDA up by 9%, PBT up by 10%, PAT up by 15% • 9 plants at various stages of completion, 4 plants have started operations while 3 new plants initiated during the Q3FY18.

*adjusted

The company posted quarterly consolidated revenues of INR 14,271 Cr. and consolidated EBITDA of INR 1,386 Cr. These results compare to revenues of INR 10,514 Cr. and EBITDA of INR 1,145 Cr in the same quarter in the previous year.

Mr. Vivek Chaand Sehgal, Chairman, MSSL said, *“The momentum towards growth continues in our Third Quarter. Customer confidence remains high and with new plants being commissioned or underway, the outlook remains positive. Teams across countries and divisions have performed really well and we remain grateful to our customers for their continued trust and support.”*



Q3 FY17-18 Consolidated performance highlights

INR Crore	Q3		
	FY17	FY18	Growth (%)
Revenue	10,514	14,271	36%
EBITDA [#]	1,145	1,386	21%
PBT [#]	819	905	11%
PAT (concern share) [#]	416	437	5%
EPS	1.98	1.73	-12.6%

- SMRP BV revenues grew by 11% & EBITDA grew by 15%
- SMP revenues grew by 18% and EBITDA grew by 31%
- PKC* revenues grew by 27%

* on performa basis

adjusted

About Motherson Sumi Systems Limited

Motherson Sumi Systems Limited (MSSL) is one of the world's leading specialised automotive component manufacturing companies for OEMs. MSSL was established in 1986 as a joint venture with Sumitomo Wiring Systems and was listed in 1993 on BSE and NSE in India. MSSL is a focused, dynamic and progressive company providing customers with innovative and value-added products, services and solutions. With a diverse global customer base of nearly all leading automobile manufacturers globally, the company has a presence in 37 countries across six continents. MSSL is currently the largest auto ancillary in India and among the Fab 50 companies of India by Forbes magazine. MSSL is the flagship company of the Samvardhana Motherson Group (SMG) ranked 26th among global automotive suppliers by Automotive News.

For more details, please visit www.motherson.com (CIN - L34300MH1986PLC284510)

Note – All comparisons are with the same period last year and all numbers in the press statement are consolidated unless stated otherwise.

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