

August 13, 2025

BSE Limited 1<sup>st</sup> Floor, New Trading Ring Rotunda Building P.J. Towers, Dalal Street, Fort MUMBAI – 400001, India

**Scrip Code: 517334** 

National Stock Exchange of India Limited Exchange Plaza, 5<sup>th</sup> Floor Plot No. C/1, G-Block Bandra-Kurla Complex, Bandra (E) MUMBAI – 400051, India

**Symbol: MOTHERSON** 

#### Ref.: Unaudited Financial Results for quarter ended June 30, 2025

Dear Sir(s) / Madam(s),

The Board of Directors of the Company in its meeting held on **Wednesday**, **August 13**, **2025**, *interalia*, has discussed and approved Unaudited Standalone and Consolidated Financial Results of the Company for the quarter ended June 30, 2025.

Pursuant to Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, ("SEBI LODR"), please find enclosed the following:

- 1. Unaudited Standalone and Consolidated Financial Results for the quarter ended June 30, 2025;
- 2. Limited Review Reports on Standalone and Consolidated Financial Results for the quarter ended June 30, 2025;
- 3. Presentation on performance of the Company for the quarter ended June 30, 2025; and
- 4. Copy of the Press Release issued by the Company.

The Board Meeting of the Company commenced at 0930 Hours (IST) and concluded at 1315 Hours (IST).

The results will be uploaded on Company's website <u>www.motherson.com</u> in compliance with Regulation 46(2)(I)(ii) and Regulation 62(1)(b)(ii) of SEBI LODR and will be published in the newspapers in terms of Regulation 47(1)(b) of SEBI LODR.

The above is for your information and records.

Thanking you,

Yours truly, For Samvardhana Motherson International Limited

Alok Goel Company Secretary

Regd. Office:

Unit – 705, C Wing, ONE BKC, G Block Bandra Kurla Complex, Bandra East Mumbai – 400051, Maharashtra (India) Tel: 022-61354800, Fax: 022-61354801 CIN No.: L35106MH1986PLC284510 Email: investorrelations@motherson.com





## motherson 1

## Navigating industry headwinds with Operational Resilience and Strategic Realignment...

#### **Financial Highlights**

Revenue<sup>1</sup>
Rs 30,212 crores

EBITDA<sup>2</sup>

Rs 2,466 crores

PAT<sup>3</sup> (Concern Share)

Rs 667 crores

#### **Macro Environment**

While Emerging markets continue to grow;
Developed markets facing pressures due to structural challenges

Compounded by evolving global trade environment creating a dynamic operating backdrop

Production recalibration due to evolving powertrain mix

#### **Business Highlights**

### **Revenue outpaced Industry**

- Contributed by well-executed M&As and resilient organic business.
- Demonstrating the strength of our well-diversified business model

### **Transitory Impact on Profitability**

- Targeted measures for cost block optimization in Western and Central Europe to address structural challenges<sup>4</sup>
- Timing lag in tariff-related pass-through
- Volatility in FX
- Startup costs associated with new Greenfields.

- Revenue from operations
- EBITDA is Profit / (Loss) before exceptional items + Finance cost + amortization expenses & depreciation expenses-interest income dividend income
   Normalized PAT considered, please refer slide 10 for details
  - Please refer to the disclosure made on this topic in April 2025. : (https://www.motherson.com/storage/Corporate%20Announcements/FY2025-26/Disclosure Release.11.04.25.pdf)



## motherson 1

## ....While sustaining focus on growth and maintaining disciplined financial management.

#### Other Highlights

## Net Leverage Ratio at 1.1x

Expanded working capital and transitory cost impact

Capex of INR 1,208 Crs (49% of EBITDA)

Capex remains measured whilst growth priorities stay intact,

#### Status of Greenfields

03 Greenfields operationalized during the quarter

### 2 New Strategic Partnerships

#### Macauto (Taiwan); Roof and window sunshade systems

Manual to powered systems, catering to entry-level to premium segments with ample insourcing opportunity from the global interior business of Motherson Group.



Door Sunshade (Manual & Powered)



Sunshade for Roof systems



Rear window sunshades (Manual & Powered)



Luggage Cover systems

#### Egtronics (South Korea);

#### Power vehicle electronics

Innovative solutions of vehicle power electronics for clean mobility (i.e EV and Hydrogen) to customers in the commercial vehicle segment.

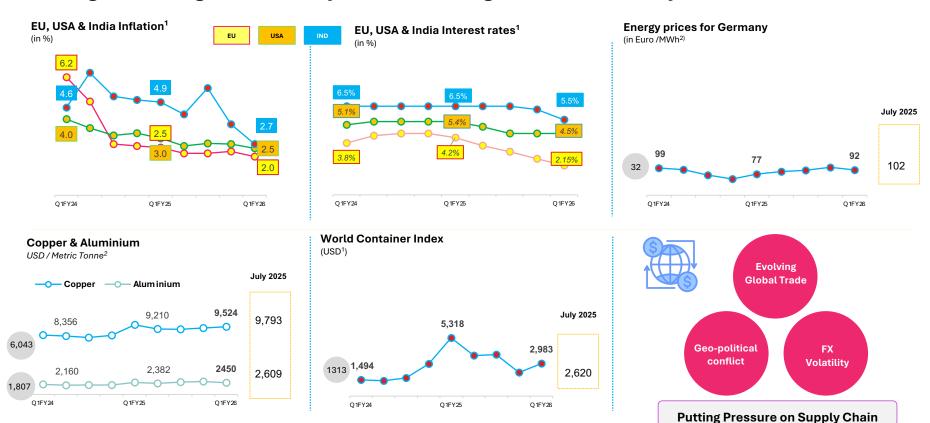






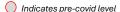
### Macroeconomic indicators have largely held steady; Evolving nature of global trade dynamics has heightened uncertainty.











## Well-positioned to navigate tariff headwinds.



## Adapting to the dynamic business landscape

Key differentiators for SAMIL



Globally local presence

Majority of sales to customers in the US are USMCA compliant

Localization initiatives underway to leverage existing manufacturing footprint Operational excellence

Dedicated task force to ensure **prompt operational responses to** ever changing regulations

Resourcing initiatives to optimize the supply chain and minimize impact of Tariffs Longstanding customer relationships

For the non-USMCA compliant parts, agreements with customers to pass on related costs are in progress (albeit with a lag) and developing new supply chain solutions

No material impact on Motherson from US Tariffs on India

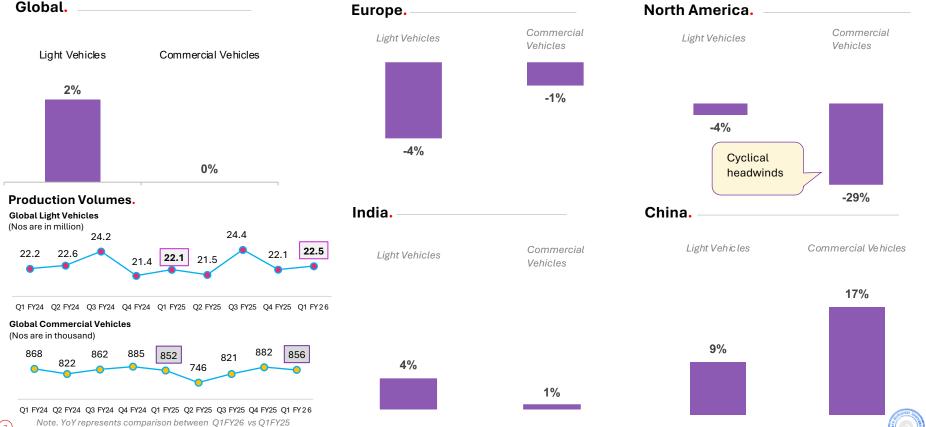
- Export from India to the USA is less than ~USD 10 million for O1FY26
- Most external contracts are structured as exworks. For rest, mitigation steps being taken (e.g. alternative supply chain solutions)



## Global automotive production remained under pressure in Developed Markets



Data represents automotive production volumes on YoY basis



Note. YoY represen

Source: Light Vehicles: S&P Global Mobility; Light Vehicle Engine Type Production Forecast June 2025/Commercial Vehicles: GlobalData; Commercial Vehicle Production Forecast July 2025

## Diversified business model well-positioned to address transitory headwinds.



Transitory Headwinds Constantly evolving trade policies impacting supply chain.

Platform – Powertrain recalibration by global OEMs across regions Structural Challenges in Developed Markets; while Emerging markets continue to grow.









Revenue Growth, Profitability, Working Capital

Mitigating strategies to minimize the impact



Globally local strategy and Strong customer relationships enabling pain sharing albeit with a lead-lag effect



Powertrain agnostic portfolio with balanced exposure across emerging and developed markets

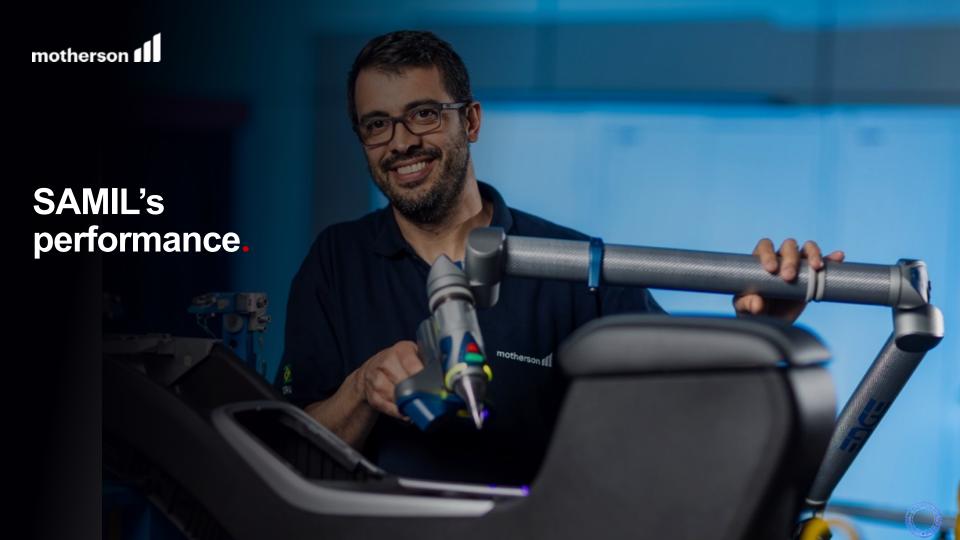


Fast-tracking the growth of non-automotive businesses, Non-Auto Businesses grew >40% YoY



Focused measures being undertaken to streamline and recalibrate operations in Europe

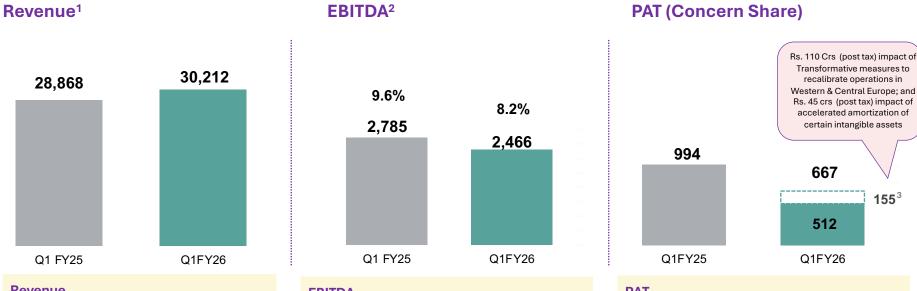




### Reported strong revenue growth, Transitory impact on Profitability with various headwinds.

(all figures are Rs. in Crores)

Consolidated Financial Performance Q1FY26 vs Q1FY25 (YoY basis)



#### Revenue

- · Growth over market contributed by
  - · Addition of acquired assets and
  - Resilient performance across business divisions

#### **EBITDA**

- Structural issues in Western & Central Europe
- · Timing lag in tariff related pass through of costs
- Greenfield related start up costs particularly in non-automotive businesses
- · Early-stage integration adjustments for certain newly acquired assets

#### **PAT**

• High FX volatility led to FX losses of approx. INR 93 Crs (post tax ~INR 70 Crs), which is a part of finance cost - recalibrated FX strategy during the quarter and engaging with customers to minimise future impact

- 1. Revenue implies Revenue from Operations
- 2. EBITDA is Profit / (Loss ) before exceptional items + Finance cost + amortization expenses & depreciation expenses-interest income dividend income
- 3. Includes adjustment for (1) Impact of approximately 45 crores (post-tax) related to accelerated amortization of certain intangible assets, (2) Exceptional expense pertaining to provisions made in respect to business transformative measures being undertaken in Central & Western Europe, amounting to 110 crores post-tax (136 crores pre-tax).



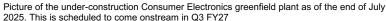
## Growth capex in emerging markets and for non-auto businesses continue unabated.

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## Three Greenfields Operationalised during Q1 FY26

- Automotive (02)
- Non-Automotive (01)







Business Division	No	Expected SOP
Wiring Harness	01	Q1FY27
Lighting and Electronics (Consumer Electronics)	02	Q2FY26* / Q3FY27 *Customer approval received; Production schedules awaited
Technology and Industrial Solutions	01	Q4FY26
Lighting and Electronics (Automotive Business)	01	Q2FY27
Aerospace	02	Q4FY26 / Q4FY26

11 Greenfields at various stages of completion







Modules and Polymer Products	01	QTFY27
Elastomers	01	Q1FY27
Modules and Polymers	01	Q1FY27

01

Q2FY26

#### Notes

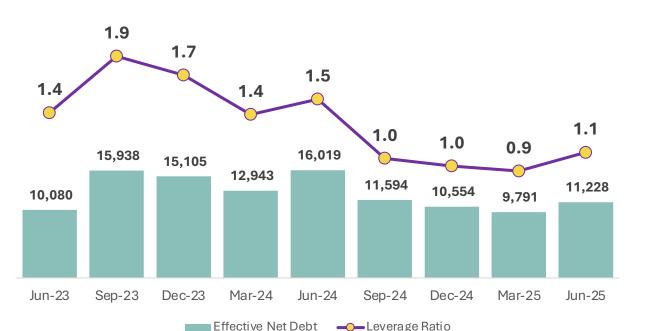
Wiring Harness

Change in SOP date compared to what was announced earlier due to change in customer production schedules

# Leverage increased due to expanded working capital on account of volatility in the business environment and FX fluctuations.



-Leverage Ratio<sup>1,2</sup> ------ Financial Policy 2.5x



Trade working capital further inflated tariff related uncertainties

Net Debt increase in INR terms due to sharp forex volatility





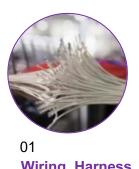
Leverage ratio = Effective Net Debt / LTM EBITDA. Please refer to Slide 17 for definition of Effective net debt. CCD related debt has not been considered as it is a mandatorily
convertible instrument without any actual payout of this debt, except for the contracted coupon rate

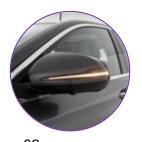
<sup>2.</sup> For less than 1 year old acquired assets, LTM EBITDA is considered for a like for like comparison for all the quarters starting December 2023.



## Business divisions delivering solutions to our customers.













**Wiring Harness** 

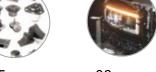
02 **Vision Systems** 

03 **Modules & Polymer Products** 

04 Integrated **Assemblies** 

05 **Emerging Businesses** 

















05 **Elastomers** 

06 Lighting & **Electronics** 

07 Precision Metals & Modules

Technology & Industrial Solutions

09 Aerospace

10 Logistics **Solutions** 

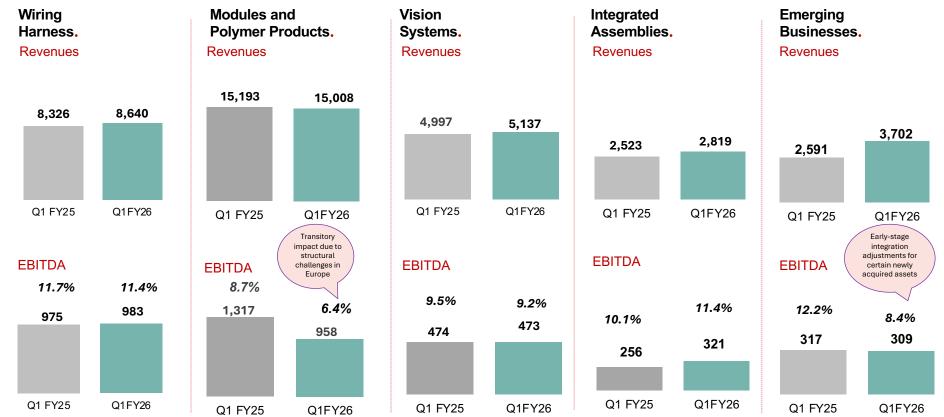
11 Health & Medical

12 Services



## **Business Division Wise Financial Performance<sup>1</sup>: Q1FY26 vs Q1FY25.**









## Summary of divisional financial performance.



Business		FY25		Q1FY25		Q1FY26			
Division	Revenue	EBITDA	EBITDA %	Revenue	EBITDA	EBITDA%	Revenue	EBITDA	EBITDA %
Wiring Harness	32,861	3,873	11.8%	8,326	975	11.7%	8,640	983	11.4%
Modules & Polymer Products	59,806	4,580	7.7%	15,193	1,317	8.7%	15,008	958	6.4%
Vision Systems	19,506	1,950	10.0%	4,997	474	9.5%	5,137	473	9.2%
Integrated Assemblies	10,109	1,165	11.5%	2,523	256	10.1%	2,819	321	11.4%
Emerging Businesses <sup>1</sup>	11,418	1,452	12.7%	2,591	317	12.2%	3,702	309	8.4%
Less: Eliminations/ Intersegment Sales/Unallocated	(4,755)	83		(1,233)	(55)		(1,203)	(58)	
Reported including JVs/ (Economic Value²)	128,945	13,103	10.2%	32,397	3,284	10.1%	34,103	2,986	8.8%
Less: JVs consolidated as per equity method <sup>3</sup>	(15,283)	(2,226)		(3,529)	(499)		(3,891)	(520)	
Reported	113,662	10,877	9.6%	28,868	2,785	9.6%	30,212	2,466	8.2%

- 1. Emerging businesses include Elastomer, Lighting and electronics, Precision Metals and Modules, Services, Aerospace, Health and Medical, Logistics Solutions and Technology and Industrial Solutions.
- 2. Divisional numbers include 100% of joint ventures and associates which are accounted as per the equity method (Economic Revenue)
- 3. Data for JVs consolidated as per equity method is net of intercompany transactions.



### Consolidated Debt Status, Reference Rates, and Notes.



#### A. Net Debt including Lease liabilities.

Gross Debt 12,166 12,546 19,228 19,186 17,351 20,114 22,819 16,354 14,644 17,990 Cash & 4,692 4,235 5,812 6,636 6,979 6,744 12,323 6,821 5,931 8,223 Net Debt 7,474 8,311 13,416 12,550 10,372 13,370 10,496 9,533 8,713 9,767 Add Lease 1,627 1,769 2,522 2,555 2,571 2,649 2,598 2,521 2,578 2,961 liability Less CCD		<b>5</b> 050	ioiaaii	.g _ca	o iiab						
Debt 12,166 12,546 19,228 19,186 17,351 20,114 22,819 16,354 14,644 17,991 16,354 14,644 17,991 16,354 14,644 17,991 16,354 14,644 17,991 16,354 14,644 17,991 16,354 14,644 17,991 16,354 14,644 17,991 16,354 14,644 17,991 16,354 16,354 14,644 17,991 16,354 16,354 14,644 17,991 16,354 16,354 14,644 17,991 16,354 16,354 14,644 17,991 16,354 16,354 14,644 17,991 16,354 16,354 14,644 17,991 16,354 16,354 14,644 17,991 16,354 16,3		Mar-23	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24	Mar-25	Jun-25
Bank       4,692       4,235       5,812       6,636       6,979       6,744       12,323       6,821       5,931       8,223         Net Debt       7,474       8,311       13,416       12,550       10,372       13,370       10,496       9,533       8,713       9,767         Add Lease Lease Liability       1,627       1,769       2,522       2,555       2,571       2,649       2,598       2,521       2,578       2,961         Less CCD       1,500       1,500       1,500       1,500       1,500       1500         Effective       9,101       10,080       15,938       15,105       12,943       16,019       11,594       10,554       9,791       11,22		12,166	12,546	19,228	19,186	17,351	20,114	22,819	16,354	14,644	17,990
Add Lease 1,627 1,769 2,522 2,555 2,571 2,649 2,598 2,521 2,578 2,961 liability  Less CCD 1,500 1,500 1,500 1500  Effective 9 101 10 080 15 938 15 105 12 943 16 019 11 594 10 554 9 791 11 22		4,692	4,235	5,812	6,636	6,979	6,744	12,323	6,821	5,931	8,223*
Lease 1,627 1,769 2,522 2,555 2,571 2,649 2,598 2,521 2,578 2,961 liability  Less CCD 1,500 1,500 1,500 1500 1500 1500 1500 1	Net Debt	7,474	8,311	13,416	12,550	10,372	13,370	10,496	9,533	8,713	9,767
CCD 1,500 1,500 1,500 1500 1500 1500 1500 1	Lease	1,627	1,769	2,522	2,555	2,571	2,649	2,598	2,521	2,578	2,961
9 101								1,500	1,500	1,500	1500
		9,101	10,080	15,938	15,105	12,943	16,019	11,594	10,554		11,228

All numbers are on Consolidated basis as per reported financials Data above is as of the end of the stated quarter.

\* Cash & Bank balance is higher in June-25 due to NCD amounting to INR 2,025 crores raised during the quarter

Notes.

#### Copper Rates.

Average	Q1 FY25	Q4 FY25	Q1 FY26
LME Copper (USD / MT)	9, <i>7</i> 51	9,346	9,519
Copper (INR / KG)	880	<i>87</i> 5	883

#### Exchange Rates (Average).

Currency (equal to Rs.)	Q1 FY25	Q4 FY25	Q1 FY26
INR to EUR	89.80	91.16	97.07
INR to USD	83.42	86.61	85.59
INR to YEN	0.535	0.568	0.592
Euro to USD	1.05	1.05	1.13

#### Exchange Rates (Closing).

Currency	30.06.2024	31.03.2025	30.06.2025	
Rs./Euro	89.33	92.45	101.07	
Rs./USD	83.38	85.47	85.76	
Argentine Peso / USD	911.00	1,073	1,203	



<sup>1.</sup> This presentation has been prepared from the unaudited financial results for the quarter ended on June 30th, 2025. Explanatory notes have been added with additional information

<sup>2.</sup> Figures of previous year have been reclassified / regrouped , wherever necessary.

<sup>3.</sup> All comparisons and growth percentages are calculated based on reported numbers and with the corresponding period of the previous financial year for continuing operations unless stated otherwise. All EBITDA margins are computed on normalised profit levels.

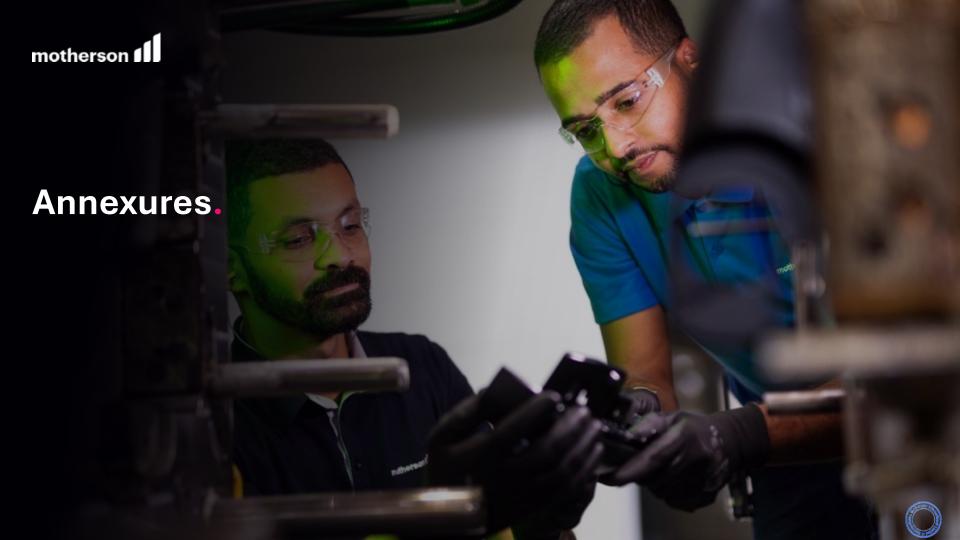
<sup>4.</sup> For details, please refer to the results published on the website



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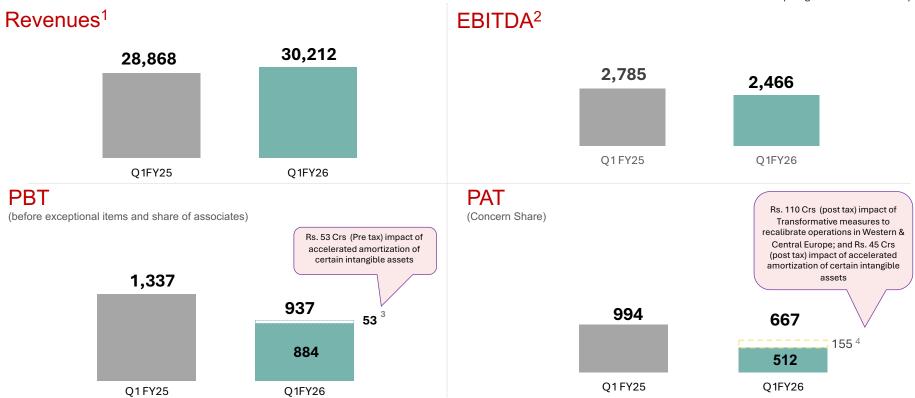
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## SAMIL Consolidated Q1FY26 vs Q1FY25.





- 1. Revenue implies Revenue from Operations
- 2. EBITDA is Profit / (Loss )before exceptional items + Finance cost + amortization expenses & depreciation expenses-interest income dividend income
- 3. Includes adjustment for impact of accelerated amortization of certain intangible assets of approximately 53 crores (pre-tax)
- 4. Includes adjustment for (1) impact of accelerated amortization of certain intangible assets of approximately 45 crores (post-tax), (2) Exceptional expense pertaining to provisions made in respect to business transformative measures in Central & Western Europe, amounting to 110 crores post-tax (136 crores pre-tax).



## Robust Balance Sheet with Comfortable Debt Maturities and Strong Liquidity.

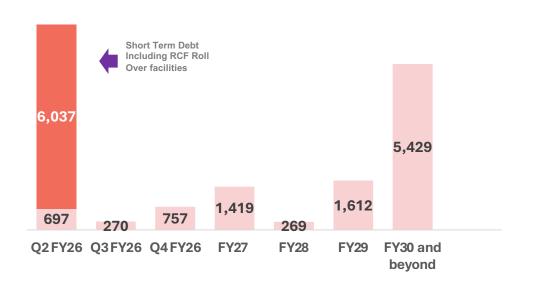


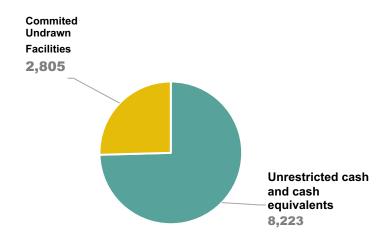
Gross Debt - INR 17,990 crore (~USD 2.1 Bn)

(INR crore, as of 30<sup>th</sup> June' 2025)

#### Liquidity ~INR 11,027 crore (~USD 1.3 Bn)

(INR crore, as of 30<sup>th</sup> June' 2025)







<sup>1.</sup> Rs ~1,500 cr of CCD portion of fund raise, assumed as equity and is not included in the debt stack on the chart to its nature of being compulsorily convertible instrument.





#### **Gross Revenues.**



	FY 2024-25	Q1FY25	Q1FY26
Gross revenue	178,999	45,189	46,993
Less: Throughput revenue <sup>1</sup>	50,054	12,792	12,890
Economic Revenues (including JVs)	128,945	32,397	34,103
Less: JVs consolidated as per equity method	15,282	3,529	3,891
Reported/ Net Revenue	113,663	28,868	30,212







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